

Why Choose Needels Handcrafted Products?



Custom Engineered from Customer Demands

Many years back, we received a call from a man who was complaining that his cleaning product wasn't strong enough. He'd tried everything... trips to the hardware store... searching the grocery store... and most of the national brands. He was quite shaken. He needed something aggressive enough to clean his counter surface... yet mild enough to use on a regular basis. We called a scientist and within a few weeks he returned smiling and wanting more. Our line of custom engineered and handcrafted products quickly expanded to a full family of solutions.



Buy Direct from the Manufacturer - Our Factory

When you request Needels Handcrafted, you're ordering directly from the manufacturer. Through years of research and development, we have assembled the industry's best palette of cleanin solutions.

Professional Only Products are Stronger and More Effective

Since we don't sell our products through national chains and hardware stores, we know who uses them. We manage who receives the proper training. This allows us to provide faster-acting chemicals than a mass-merchandise can provide.

Power of Concentration

While most vendors concentrate on cost per gallon - we focus on the cost per use. To deliver this promise, we fit more product in the package. This allows us to reduce your storage requirements while lowering your shipping costs. (please note the dilution charts at the back of this catalog.)

Do You Know the "Private Label" Secret?

Most companies offer a "Private Label" or "house brand" product. There are countless companies who will personalize anyone's name on their product for a price. These products are not special — just repackaged and renamed national brand items.

Most "Private Label" Cause You to Break OSHA Regulations

Because of challenges in delivering re-bottled products, vendors are often forced to swap shipments between several manufacturers between product lots. It's possible that you can order one brand of window cleaner on Monday with a different brand delivered on Wednesday. Both of these bottles are from entirely different factories. Why should you care? There are many steps to delivering the right product with the right MSDS sheet. Many vendors will not tell you who mixes for them. This opens the door to having the WRONG MSDS sheet in your mandated records. It would take a serious staff accident or injury to learn the truth. If you can not tour their production areas, then there's a 95% chance that your operation is not in compliance.

*Generations of Cleanliness,
Value, Knowledge & Fun*

Cost Effective Refill & Packaging Options

When it comes time to recharge your refillable packages, you have the options of 12 quarts, 1, 4, 30, 55 or 275 gallons. When you need specialized labeling, our packaging department is ready for you.

Customized Options

Our in-house capabilities allow us to offer you customized solutions directed to your specific requirements.

- Custom Packaging
- Custom Labeling
- Custom Formulas
- Custom Kitting & Assemblies



The Proprietary Equipment Myth

Many equipment vendors create the illusion that their equipment will go up in flames if you don't reorder their specific cleaner. Many times these soap cartridges or specific detergents cost up to five times more than the others. In most instances, we have a Needels Handcrafted Solution that will work in your soap dispenser, proportioner or power equipment.

Flexible & Controllable Strength

Most of our products have convenient charts that allow you to mix them as aggressive or mild as your environmental situation requires. You decide how much the cleaning muscles flex.

Clearly Labeled Products are Easier to Understand

Our products are clearly labeled on the case and on the bottle. Each unit has specific directions detailing how to dilute the product and use. All products are in the same format w/safety warnings & barcodes for your inventory management system and lot control tracking for quality management systems.

Needels Handcrafted Solutions Save You Money — Guaranteed

Our primary focus is having you as a long-term customer. We have engineered several methods that make us an ideal partner for your cleanliness management system.

- Concentrated chemicals reduce buying frequencies and shipping costs
- Our chemicals are specifically engineered for professional challenges... we don't sell to retail customers.
- We pass the savings of manufacturing onto you.
- Our chemists and technical representatives are focused and trained on proven cleaning systems.



NEEDELS SUPPLY
for Cleaning & Maintenance Professionals

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E-Mail@Needels.com

Quality Lines

Needels Manufactured & Nationally Branded Products

Solutions for Cleaning & Maintenance Professionals



Your Most Convenient, Dedicated & Trusted Cleaning Supplier



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for Cleaning & Maintenance Professionals

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Needels Stocks Everything Required for Your Cleanliness

Quality National Vendors Dedicated to the Requirements of the Janitorial Professional

If your system requires National Brands, we have a broad spectrum of products. When you're picky about the maker of your bleach, we'll offer you everything from Lever to Clorox to Hi-Lex to Javex and beyond. Our factories back us in the field. When you need to meet directly with a product use engineer - we have a direct line.

3M
 Advantage
 Akona
 Alcan
 Amcel
 American Paste
 American Tape
 Amrep
 Ansell
 Astro-Valcour
 Atlas
 Babo
 Big D
 Bobrick
 Boraxo
 Brillo
 Bullen
 Candle Corp.
 Church & Dwight
 Clausen Carpet Care
 Clorox
 Colgate-Palmolive
 Continental
 Deli Wrap
 Dial
 Dispenser Systems
 Drackett
 Dymon
 Erving
 Essex
 Eureka
 Fabri-Kal
 Flo-Pac
 Fonda
 Fort James
 Fresh Products
 Geerpres
 General Paper
 Georgia Pacific
 Gojo
 Goodwrapper
 Heller & Usdan
 Hospital Specialty
 Ice Melt
 Impact
 Impact Products
 Island Poly
 Janisource
 Jessup Mfg.
 Kimberly-Clark
 Knight Marketing
 Lambskin Specialties

Floor Maintenance Equipment – Hard Surface & Carpeting

- Rotary Floor Machines
- Floor Machine Brushes & Pad Holders
- Floor Maintenance Pads for: Stripping, Scrubbing, Spray Buffing, Polishing and Burnishing
- Carpet Extractors
- Wet/Dry Tank Vacuums & Accessories
- Automatic Scrubbers
- Extraction Rug Cleaners & Accessories
- Stairway Carpet Cleaning Machines
- Upright Vacuum Cleaners & Carpet Sweepers
- Back Pack Vacuum Cleaners
- Canister & Hand Vacuum Cleaners
- High Speed Burnishers
- Mechanical Sweepers
- Rental Equipment Available
- Full Repair Shop
- Repair Parts for Machines
- Vacuum Cleaner Bags, Belts & Magnets
- CFR Machines

Hard Surface Floor Cleaning Equipment & Supplies

- Curved & Straight Floor Squeegees
- Push Broom
- Corn Broom
- Sweeping Compounds & Oil Dry Absorbent
- Dust Pans & Dust Pan Brushes
- Wet Mop Buckets, Wringers and Mop Handles
- 8 Ply Super Cotton Wet Mop Heads
- Pink Bulldog Floor Detergent
- Pine Bulldog Floor Detergent
- USDA Bulldog Floor Detergent
- Germicidal Floor Cleaner
- Miracle Cleaner

Carpet Cleaning Supplies

- Rotary Showerfeed Rug Shampoo
- Pre-treat Carpet Spotters
- High pH Extraction Carpet Shampoo
- Low pH Extraction Carpet Shampoo
- Extraction Carpet Machine Defoamer
- Kill Odor Carpet Shampoo Deodorant
- Anti-Static Carpet Spray
- Protect with Du Pont Teflon
- Bonnet Carpet Cleaner / Rust Go
- Live Enzyme Drain Maintainer
- CFR Chemicals

Floor Mats & Matting

- Carpet Entrance Door Mats & Runners
- Velcro Anchor Kits
- Fingered & Looped End Cleaning Mats
- Anti-Fatigue Floor Mats

Hard Surface Floor Finishes & Seals

- Super 21 Floor Finish
- White Seal (Sub Sealer)
- Buff-N-Clean (Spray Buffing)
- High Gloss Restorer (Burninshing)
- Concrete & Wood Sealers (Polyurethane)
- Terrazzo Sealer
- Specialized Floor Finishes & Seals

Wastebaskets, Receptacles, Carts and Ash Urns

- Plastic Trash Bags
- Desk Wastebaskets
- Work Bench & Counter Waste Receptacles
- Restroom Waste Receptacles
- Garbage Cans & Lids
- Indoor & Outdoor Trash Receptacles
- Fire Marshal Approved Receptacles
- Mobile Trash Barrels & Canvas Bag Carts
- Utility, Tilt & Platform Trucks
- Janitor, Maid & Service Carts
- Wall & Floor Smoking Ash Urns
- Ash Urn Sand & Sifters
- Recycle Containers

Restroom Cleaning Equipment & Supplies

- Magic Scale Remover - Toilet and Urinal Cleaner
- Porcelain Tile and Enamel Cleaner
- Toilet Bowl Swabs & Caddies
- Needels Chlorinated Scouring Powder
- Hand Sponges - Hand Pads - Rubber Gloves
- Drain-A-Go-Go -Drain Opener
- Toilet Bowl Plungers
- Foaming Disinfectant
- Great White Creme Cleanser

Glass/Window Cleaning Equipment & Supplies

- Sparkle Dry Glass Cleaner
- Pull Thru Window Squeegees & Refills
- Window Cleaning Alcohol
- Window Scrubbers and Refills
- Telescopic & Wooden Window Poles
- Window Cleaning Buckets
- Clear Glass Cleaner (Spray On / Wipe Off)
- Pistol Grip Hand Sprayers & Bottles

Restroom Supplies & Consumables

- Liquid Soap Dispensers
- Hotel Special Liquid Hand Soap
- Gem Concentrate Liquid Hand Soap
- Pink Lotion Hand Cleaner
- Medicated Hand Soap
- Powdered Soap Dispensers
- Sun-Rayed Mechanics Powdered Hand Soap
- Needels Borax Powdered Hand Soap
- Nola Hand Soap (White Bar)
- Barrs Mechanics Hand Soap (Pumice)
- Waterless Hand Soap
- Paper Towels & Cabinets (All Styles)
- Toilet Tissue & Dispensers
- Urinal Screens
- Urinal & Toilet Deodorant Cakes
- Sebreeze Deodorant & Dispensers
- Feminine Sanitary Napkins
- Tampons & Vending Machines
- Sanitary Napkin Disposal Units & Wax Liners
- Hand & Nail Cleaning Brushes
- Restroom Waste Receptacles
- Specialized Restroom Equipment

Specialized Cleaning & Maintenance Products

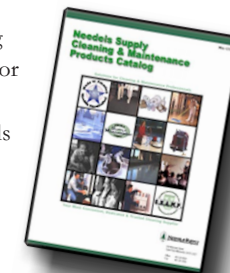
- All-Off Concrete Cleaner
- Dishwashing Powder & Liquid
- Laundry Detergent Powder
- Car & Truck Shampoo
- Disposable Wiping Cloths
- Ice Melt
- Furniture Polishes
- Full Line of Aerosols
- Stainless Steel, Metal Polish & Cleaners
- Bulldog Commercial Clean-Up USDA
- Oven & Grill Cleaner (Foaming & Jelled)
- Odor Absorbent Granules
- Blitz Heavy Duty Degreaser
- Low Foam Concentrated Cleaner
- Neutral Cleaner
- Needels Concentrated Bleach
- Ammonia
- Absorbents

Safety Gear & OSHA Requirements

- Protective Shields, Goggles & Glasses
- Nitrile & Latex Gloves
- Dust & Mist Masks
- First Aid Kits
- Spill Kits & Absorbents
- Material Handling Equipment
- OSHA Compliance Systems

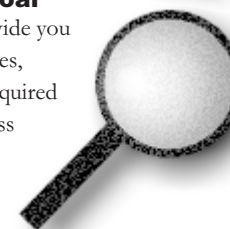
Full-Line Catalog

We have a full-line catalog that details a broad scope of cleaning and maintenance supplies. Call your Needels Service Representative at 651-227-8331 to reserve your copy.



Needels Product Goal

Our single focus is to provide you with the tools, consumables, equipment and training required to maintain your cleanliness program.



Quality National Vendors Continued

Lever
 Lysol
 Magnet-Clean
 Marvel
 Mercantile DevTt.
 Minuteman Intl.
 Motsenbocker
 Multi-Clean
 Murphy
 Needels Supply
 Nifty Packaging
 Norton
 Nyco Products
 Polar
 Procter & Gamble
 Protecto
 Rhodes American
 Rochester-Midland
 Rubbermaid
 Sani-Fresh
 Sanitaire
 Seco
 Sheila Shine
 Shurtape
 Simple Green
 Sparta Brush
 Steccone
 Sweetheart
 Texas Feathers
 Tolco
 Trinity
 Unger
 Waterbury
 Waverly Plastics
 Wet Naps
 Wilen
 Wincup
 Yeoman Co.

Special Order Specialists

Needels has long built a reputation for finding obscure and rare items. This spans from machine parts, speciality tools, proprietary paper products and more.

Call your Needels Representative at 651-227-8331 for more information and your toughest challenge.



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